

Kinder Morgan Energy Partners

Trading solutions support fast, reliable information for energy market hedging



PROJECT AT A GLANCE

Project Type

Trading solutions for the energy market

Location

Houston, Texas

Applications

DTN ProphetX® *Energy Edition*

CUSTOMER BENEFITS

- Ease of use
- Faster, smarter trading decisions
- Always-current calculations
- Increased efficiencies



Kinder Morgan Energy Partners, L.P. (KMP) is a leading pipeline transportation and energy storage company in North America. KMP owns an interest in or operates more than 25,000 miles of pipelines and 165 terminals. Its pipelines transport natural gas, gasoline, crude oil, CO₂, and other products. Its terminals store petroleum products and chemicals as well as handle bulk materials like coal and petroleum coke.

KMP is also the leading provider of CO₂ for enhanced oil recovery projects in North America. One of the largest publicly-traded pipeline limited partnerships in America, KMP has an enterprise value of approximately \$20 billion.

Challenges

KMP needed fast, reliable, and consistent information on the energy markets for its hedging activities.

Solution

KMP chose DTN ProphetX *Energy Edition* from leading information services provider Schneider Electric. The solution streams real-time energy market data,

“Schneider Electric provides us one reliable source for real-time market pricing across all of our business units.”

Mark Houghtaling, risk management financial trader,
Kinder Morgan Energy Partners



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fundamental news, and weather to the user’s desktop where powerful filtering, charting, and analytics help them quickly assess the information and find trading opportunities.

DTN ProphetX *Energy Edition* also delivers data from third-party sources including Hotspot FX, Dow Jones, Platts, OPIS, Argus, NGI, Barclays, and Canadian Enerdata — as well as valuable proprietary content from Schneider Electric, such as economic calendars, reports, and earnings tables. The solution provides unmatched broadness and depth of coverage.

The Bottom Line

KMP finds news service and alerts helpful in keeping track of the latest trends in the markets.

The solution provides users like KMP with news filtering options that allow for customized searches to bring up relevant articles. This robust search function looks for key words in the full text of articles which means you spend less time searching and more time analyzing.

“We have researched and tested several other systems over the years but have not found anything that fits our needs better than Schneider Electric,” said Mark Houghtaling, a risk management financial trader for KMP. “The consistent, reliable feed along with helpful customer service and timely upgrades is why we have stayed with Schneider Electric for so many years.”