Tombstone Energy Solutions

Trading solutions support fast, reliable information for energy market hedging

PROJECT AT A GLANCE

Project Type
Trading solutions for the energy market

Location
Airdrie, Alberta, Canada

Applications
DTN ProphetX® *Energy Edition*

CUSTOMER BENEFITS

- Ease of use
- Faster, smarter trading decisions
- Always-current calculations
- Increased efficiencies

Tombstone Energy Solutions is a new company, started in September 2007. Tombstone Energy Solutions serves as a marketing broker that specializes in the movement of product through rail cars, trucks, pipelines, and barges. The company's team has previous expertise in handling the physical movement of NGLs and renewable products.

Challenges

"We needed a reliable system to track the financial markets of the NYMEX Energy Commodities in order to hedge physical products for purchasing and selling," said Chad Mackarenko, product trader with Tombstone Energy Solutions.

Solution

The company selected DTN ProphetX *Energy Edition* from leading information services provider Schneider Electric. The solution streams real-time energy market data, fundamental news, and weather to the user's desktop where powerful filtering, charting, and analytics help them quickly assess the information and find trading opportunities.

Make the most of your energy℠

Schneider Electric™

"The system is readily available for information, and is easy to use. The technical support team has been pleasant to deal with when I have required assistance."

Chad Mackarenko, product trader, Tombstone Energy Solutions

DTN ProphetX *Energy Edition* also delivers data from third-party sources including Hotspot FX, Dow Jones, Platts, OPIS, Argus, NGI, Barclays, and Canadian Enerdata — as well as valuable proprietary content from Schneider Electric, such as economic calendars, reports, and earnings tables. The solution provides unmatched broadness and depth of coverage.

The Bottom Line

DTN ProphetX *Energy Edition* allows users to customize quote content and format, and to easily view industry-specific displays, such as crack spreads, crushes, or strips with a click of the mouse.

"We use the quote screens for live feeds of different energy commodities," said Mackarenko. "We also use the history on closes to help track past historical relationships of products."

Users like Tombstone Energy Solutions can dynamically link quote sheets to chart windows and news indexes, enabling at-a-glance relevance. Its drag and drop DDE allows users to simply highlight a group of symbols from any of the DTN ProphetX *Energy Edition* windows and drag them to a Microsoft Excel spreadsheet — allowing users to easily move information throughout the client.