

## Simplify and strengthen demand product forecasting at the rack.

To ensure the highest level of service, you need to have the right amount of product ready to meet each customer's unique needs — without leaving anything on the table. That's a tall order, particularly when you must also anticipate numerous regional events that affect supply and demand.

Some companies depend on their teams to remember past activities and manually apply them to forecasts. However, this leaves considerable room for oversights and errors. That's why we created DTN TABS Forecasting.

### Accurate forecasting insights

This forecast module is an optional enhancement for our industry-leading lifting control solution, DTN TABS®. With it, you can accurately forecast product demand at the rack, at detailed customer and product levels. You'll also get high-level allocation summaries to help you see the bigger picture.

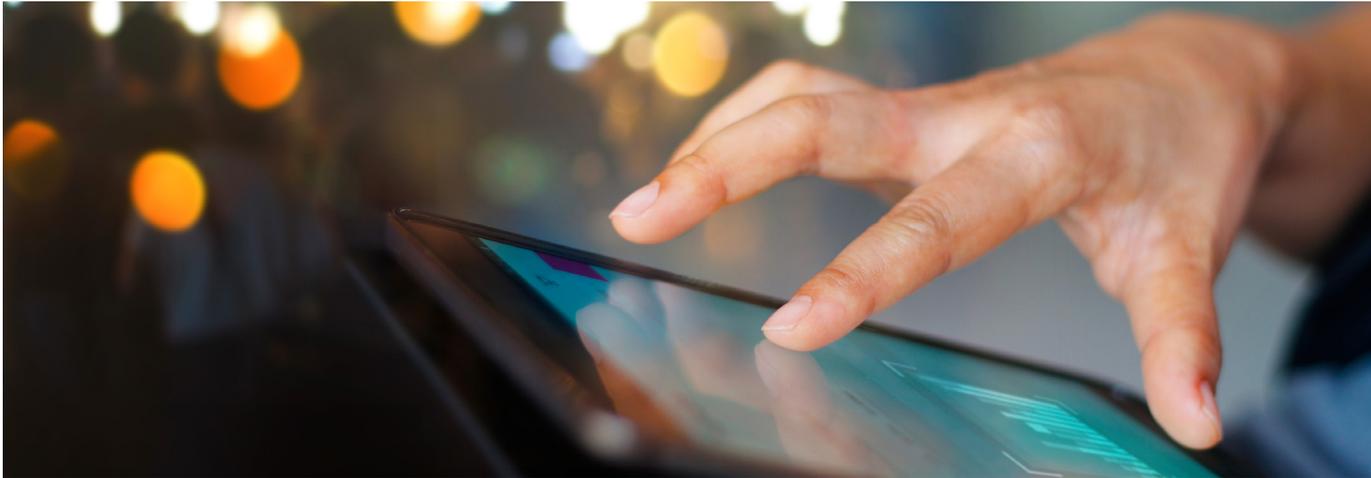
DTN TABS Forecasting leverages your transactional data to support more accurate monthly lifting forecast volumes and drive optimal supply decisions. It also eliminates guesswork and manual tracking for staff, freeing them to focus on other tasks. With the reduction of hand-on work, accuracy and response times are also improved. Automated communications around current and needed allocations further streamlines nomination and supply planning processes.

DTN TABS Forecasting works using lifting data, recorded events, and a time series algorithm with seasonality applied to it. Forecasts can be scheduled and customized for each terminal or class of trade. Refine them by recording demand and one-time events, and choose to reapply your changes when the planning forecasts are recalculated each month. You can even view forecast volume data as a graph for clearer insights into changing supply needs.



With DTN TABS Forecasting, you can record and forecast monthly liftings up to 36 months into the future.

## DTN TABS FORECASTING



### Perfect your long-term planning

Get a long-term view of anticipated supply needs. With the solution, you can:

- Record data and forecast up to 36 months out to extend and strengthen your planning.
- Easily account for capital expenditure projects that impact terminals or pipelines, including scheduled maintenance.
- Track and manage demand around various types of events, including festivals, expos, races, championship games, etc.
- Normalize lifting data around planned events for an accurate weighted average.
- Enhance decisions around partnership trades.

### Increase your collaboration

With DTN TABS Forecasting, you can better meet your customers' short-term needs by speeding up review and nomination processes.

- Allow customers to review their forecast allocations and easily request changes.
- Increase visibility enterprise-wide with tools that allow in-house collaborators, like sales managers and coordinators, to search, review, and adjust future planning months.

- Easily apply adjustments at a filtered group level or prorate it at a detailed level.
- Improve planning around one-time and demand events that may fall outside of your lifting history.

### Extend the value

DTN TABS Forecasting includes an export tool that allows you to integrate the final forecast and lifting data into your back-office processes.

It also works seamlessly with DTN TABS to further streamline allocation and lifting operations.