

In the oil and gas industry, control is everything. Control over your inventory. Control over supply. Control over customers. The more you can exercise this level of oversight with a blend of operational speed and system integration, the more time and money you stand to save—and the better positioned you'll be to maximize your next moves and jump ahead of your competition.

DTN TABS offers centralized, automated real-time control over product allocations and credit across both proprietary and third-party terminals. The solution is supported by more than 95 percent of the terminal automation systems on the market. Simply put, it offers the flexible, actionable insights and granular information you need to make smarter business decisions, protect your inventory, and optimize your margins.

## Controlling who gets what, and when.

With DTN TABS, you have the flexibility to manage your business the way you need to—by customers or groups of customers, by terminal or across terminals. You can enable the system to authorize or deny a customer trying to load fuel at the terminal based upon pre-defined controls you set, reducing your risk of credit losses and inventory runs. You also can manage credit in your preferred terms (gallons, dollars, or loads) and set up unique "single load" additions for pre-paying customers. By controlling who can lift and how much they can lift, you reduce your credit exposure and bad debt write-offs.

When you have to move quickly to react to news, DTN TABS offers the ability to set temporary percentage increases or decreases in product access. These load changes are updated in real time to help you immediately limit loading and prevent multi-location rack raiding. There's even a lockout function for fast customer restrictions across all terminals.

"The level of automation offered by DTN TABS really helps keep costs down and makes work with our entire operation easier."

CHS, Inc.

## DTN TABS

### Control your inventory and market position.

The real-time, integrated nature of DTN TABS enables you to optimize your inventory and market position in several ways.

- Real-time rack demand information helps you proactively manage supply and take advantage of new opportunities.
- With a few keystrokes, you can independently control daily, weekly, and monthly product allocations as needed to quickly respond to changing market conditions at a specific terminal.
- Proactive alerts notify you when an allocation is nearing a specified percentage of exhaustion, so you can fix potential issues before they become a crisis or before an allocation or credit limit is reached.
- Alerts also tell you when there's been no activity at a particular terminal within certain time parameters. These could be signals of communications failures, product outages, or pricing inconsistencies.
- Real-time bills of lading help you expedite invoicing and management of inventory and supply.

- When scheduled or unplanned outages occur, you can deliver complete communications and service to your customers. This minimizes service interruptions and dispatch issues.

With all of this loading information available upon command, it's easy to adjust your sales strategies to fit a particular day's demand. You can identify contract liftings to hedge positions, and calculate exchange positions to maximize your market value.

You also can send information downstream through DTN-hosted portals to customers or supply groups, ensuring they have real-time access to account and allocation information.

DTN TABS lets you more effectively monitor and track customer allocations, receipt and delivery balances, and other critical information. As a result, you gain significant market advantages—and the control over your business that will help you mitigate risk and win in the market.

We serve as the digital hub for our refined fuels customers, connecting refiners, terminals, carriers, wholesalers, and end customers. We have unmatched scale and penetration in the North American market, and we deliver innovation and cutting-edge solutions through our joint product development with our customers—many of whom are the industry's major suppliers.