

In the oil and gas industry, control is everything. Control to manage your inventory. Control over supply. Control over customers. That's why you need DTN TABS, the leading petroleum products lifting controls solution. DTN TABS is a centralized, automated solution for flexible, real-time control over product allocations and credit across both proprietary and third-party terminals. Simply put, it's the actionable insights and granular information you need to make smarter business decisions and protect your margins.

# When margins matter, total control makes all the difference.

Developed by industry majors, DTN TABS is supported by more than 95 percent of the terminal automation systems on the market.

#### With DTN TABS, you can:

- Maintain a reliable supply by avoiding holding excess inventory and reduced working capital.
- Reduce credit exposure and bad debt write-offs by controlling who is lifting and how much.
- Lower costs with streamlined and accurate automated billing processes.
- Enhance customer service with real-time information and supply event notifications.
- Collaborate with customers to improve forecasting accuracy, anticipate product demands, and manage inventory.
- Adjust sales strategies to fit real-time demand and maximize your market value.

"DTN TABS has allowed us to automate the entire process for managing credit limits and volume control."

DTN

Chevron

## DTN°

## DTN TABS

## Controlling who gets what, and when.

DTN TABS authorizes or denies a customer trying to load fuel at the terminal based upon pre-defined controls you set. This reduces your risk of credit losses and inventory runs. With DTN TABS, you have the flexibility to manage your business the way you need to—by customers or groups of customers, by terminal or across terminals. Credit management can be set in your preferred terms—in gallons, dollars, or loads. You can also set up unique "single load" additions for pre-paying customers.

### Driving value through integration

- Integrates directly with SAP or other ERP systems.
- Connects both proprietary and thirdparty terminals using industry standards like PIDX.
- Provides both partners and customers clear visibility into available credit and allocations.

DTN is the independent, trusted source of actionable insights for 600,000 customers focused on feeding, protecting, and fueling the world. Customer-centric and employee-driven, DTN focuses on empowering agriculture, oil and gas, trading, and weather-sensitive industries through continuous, leadingedge innovation.

#### Adding value through efficiency

- Manage who lifts and where with global control in one centralized location.
- Proactively manage supply and capture new sales opportunities by viewing real-time rack demand.
- Enhance your credit controls by validating credit prior to loading, and receive both proactive and reactive alerts and lockouts.
- Real-time integration of BOLs for immediate invoicing.
- Fix potential issues before they become a crisis with proactive alerts sent via email or SMS text messages.
- Automate key processes like forecasting and allocations based on your customers' master information.
- Set volume or currency limits consistent with customer credit.
- Automate procedures to increase efficiencies and reduce redundancies.
- Manage consistent centralized execution of lifting controls.
- Provide internal and external customers an accurate picture of product and credit availability.
- Forecast at the terminal level and/or terminal group level to minimize supply disruptions.
- Forecast allocations for individual customers and allow them to view the amounts and request changes.
- Streamline efficiencies with enhanced export features that integrate with external and ERP forecasting tools.

## www.dtn.com/TABS • 800.660.2675