Understand the Whys & Hows of DTN FastRacks® Pricing Criteria

Ensuring the industry's most reliable pricing data

We make every effort to include supplier prices that meet our established criteria. Requests to include additional supplier prices are welcomed and evaluated. After, we share the results and why a supplier did or didn't meet our standards. By rigorously evaluating pricing data, we ensure that DTN FastRacks remains the industry standard for reliable, timely, and accurate fuel pricing data.

At DTN, we're always exploring, improving, and documenting any criteria ambiguities to provide clarity for all stakeholders and ensure fair, consistent treatment.

For data to be included in DTN FastRacks, a supplier must meet the following criteria.

The supplier maintains a ratable, verifiable constant supply of product.

We do not intend to include broker deals or prices where a supplier has a limited daily or monthly supply. We thoroughly evaluate adding and removing such suppliers. For a new supplier, we may publish their prices, but keep them out of our highs, lows, and averages for six months or more, depending on when their prices fall within the market range.

The supplier must be willing to sell to anyone that meets their customer terms of agreement.

Our intent is to exclude prices that are only available to certain customers at a terminal due to special arrangements; this does not apply to direct competitors or a branded volume commitment. A special note regarding diesel: when a supplier requests that diesel prices show up only as branded, we will honor the request.

Customer-specific pricing is not included.

If a supplier sends different prices for the same terminal-product combination to multiple customers or sends the price to only one customer, we consider it customer-specific pricing.

Sub-supplier pricing is not included.

We consider reposting the price on another or multiple suppliers' rack prices as sub-supplier pricing. If a supplier sends only one price, then it is considered for inclusion. If they send multiple prices at the same terminal/product, their price would likely be excluded.

Contract pricing is not included.

When a supplier sends prices that include taxes, tariffs, or other fees, we consider it a contract price.

The supplier must provide pricing information daily or on an otherwise agreed-upon schedule.

Learn more

Visit **www.dtn.com/energy/selling-fuel/dtn-fastracks/** to learn more about the solution.