

Partner
Insights

DTn^o

www.dtn.com

Don't miss out on \$4 million in profits

That's the approximate dollar amount in opportunities tied to the 3.6 billion gallons in lost sales each year due to terminal inefficiencies. Capitalize on it with Partner Insights from DTN.

In doing business, you and your downstream partners share massive amounts of data. Unfortunately, many processes used for collecting, organizing, and distributing it are still manual, which can hinder carrier set-up and cause serious data accuracy and compatibility issues. That can directly result in delays at the rack, lost gallons, tarnished reputations, and safety and compliance concerns that can ultimately slash your revenue and market share.

Partner Insights virtually eliminates these problems and boosts throughput by streamlining data set-up processes and reducing troubles at the rack because it's the only solution on the market dedicated to the terminal-carrier workflow. It safely and securely integrates data into your current business processes, ensuring quality and consistency. Flexible and easy to use, it also drastically reduces turnaround times and enables fast, secure inter-enterprise data sharing and coordination that fuels trust and builds loyalty.

Drive greater profitability by reducing delays and set-up issues

Partner Insights increases collaboration between partners and saves time spent resolving delays by centralizing and automating carrier-related tasks.

- Avoid lockouts and create additional loads per week through faster carrier set-up.
- Decrease terminal downtime by simplifying communication with stock owners and carriers.
- Increase throughput and reduce delays by minimizing data entry and eliminating duplicate efforts.
- Become the terminal of choice for shippers through enhanced communication and collaboration.

Increase
throughput
by as much
as \$80,000
per lane.

With Partner Insights you can...

- Easily publish terminal details
- Clearly define your products and coordinate with stock owners
- Quickly receive and approve customer set-ups and carrier access agreements
- Easily collect and authorize trailer and driver data
- Collect and store required certification and support documents

**Grow your market share by
1% in your region.**

www.dtn.com/terminals

The DTN logo is displayed in a large, bold, black font. To the right of the letters is a small degree symbol (°). The symbol is composed of a blue circle with a green dot in the center. The entire logo is positioned on the right side of the page, partially enclosed by a large blue arc that starts from the top right and curves down towards the bottom right. A horizontal blue line extends from the left side of the page to the center of the logo. A green arc is also visible at the bottom of the page, partially enclosing the logo from below.